

This Memorandum of Understanding ("MOU") is prepared and executed as of [DATE] (the "Effective Date"), between

GFOSS Open Technologies Alliance
Address: Iroon Polytechniou 9, GR 15780
Athens, Greece

and

Linux Professional Institute ("LPI")
Address: 44 CHIPMAN HILL, SUITE 1000
Saint John, NB E2L 2A9, Ontario, Canada

Purpose:

This agreement aims to establish a collaboration to prepare students in Greece for careers in open-source technologies and improve the job prospects and employability of students by integrating curriculum and certification in Linux and open source software.

Agreement Points:

Certification and Workforce Preparation of Students:

1. Implement certification programs in open-source technologies for school and university students.
2. Develop specialized courses and workshops covering various areas of open-source technologies.
3. Establish a network of educational institutions to facilitate access to these certification programs.

Promotion of the Open-Source Software Industry:

1. Create a framework for developing the open-source software industry, focusing on the digital transformation of public and private organizations.
2. Facilitate the formation of consortia and alliances between open-source software companies and government entities.
3. Promote the adoption of open-source solutions in local and national digital transformation projects.
4. Establish training and certification programs for professionals in open-source technologies, ensuring a qualified workforce.

Commitment and Collaboration:

1. Both parties commit to sharing resources, knowledge, and experiences to achieve the agreement's objectives.
2. A follow-up committee with representatives from both organizations will be established to monitor progress and ensure the objectives are met.
3. Periodic meetings will be held to evaluate progress, discuss challenges, and adjust strategies as needed.

Duration and Renewal:

1. This agreement will have an initial duration of 4 years, with the possibility of renewal for additional periods by mutual agreement.
2. Either party may propose modifications to the agreement, which must be approved by both parties in writing.

Final Clauses:

1. This agreement does not constitute a financial obligation for either party unless specified in future specific agreements.
2. Any disputes arising from this agreement will be resolved amicably through negotiations between the parties.

Signatures

LPI

PARTNER



09/10/2025

Hernan Pachas Magallanes

Global Head of Partnerships
Linux Professional Institute

Date



21/07/2025

Alexandros Melidis
Director of GFOSS - Open
Technologies Alliance

Date